



Hope's Corner 2023 Program Report

Message from the Board President

2023 was an eventful year for Hope's Corner!

As you read the 2023 Operations Report, you will undoubtedly see that borne out in the numbers. Hope's Corner served more meals, provided more showers, and washed more loads of laundry than ever before.

We celebrated our 12th anniversary in 2023 with the long-anticipated return to indoor dining on Saturdays. It was glorious to once again see our guests choosing items from the buffet, and to hear the auditorium buzzing with life and conversation as people sat around tables together. And the celebration was punctuated with a letter of commendation from Supervisor Joe Simitian in recognition of Hope's Corner's long-term service in the community.

2023 also saw the service of the 200,000th meal since our inception in 2011. But what is even more remarkable is that, while it took 10 years to serve our first 100,000 meals, it took less than three years to serve the second 100,000— which highlights how acute food insecurity has become in our community.

And the need continues to rise. Historically, we have seen a lull in demand at the beginning of the calendar year. That has not been the case thus far in 2024.

As we continue to envision a community where no one is hungry, we anticipate further expanding our services in 2024.

Thank you for your generous support for the work that Hope's Corner is doing in the community. We are grateful to have you as partners, and we could not do what we do without you!

Sincerely,

John Riemenschnitter

President, Board of Directors

Thank you to our 2023 major donors, funders & supporters!



Made possible by funding from El Camino Healthcare District



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of SILICON VALLEY



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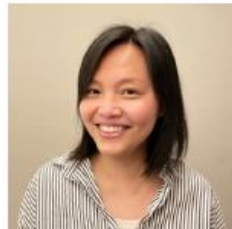
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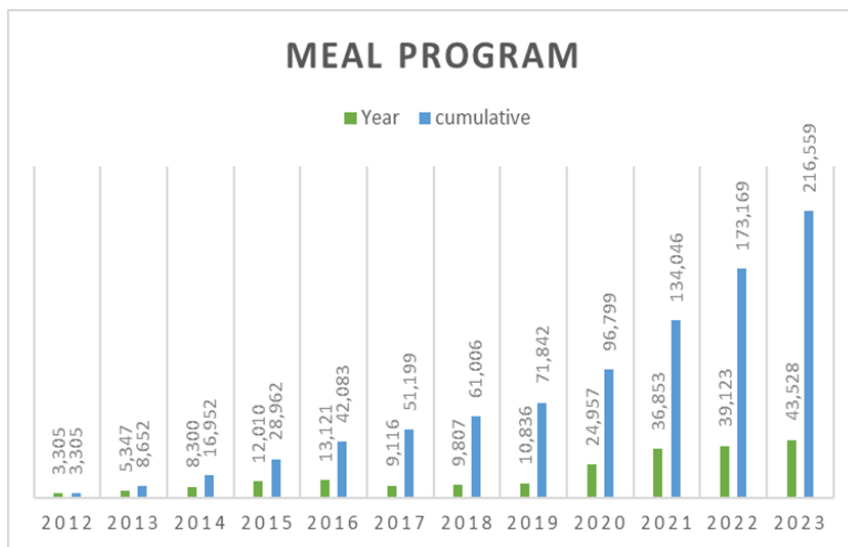
Marilyn Winkleby, Phd, MPH
Member, Professor of
Medicine, Stanford

Hope's Corner 2023 Program Report

Hope's Corner had the largest year of growth since beginning with Saturday breakfasts in 2011. In total, 1,762 individuals visited Hope's Corner in 2023 and enjoyed 43,528 meals. By year end, Hope's Corner provided a cumulative 216,559 meals since the meal program began. In addition, 224 individuals enjoyed 2,384 showers and 118 individuals had 782 loads of laundry washed and dried. Beyond the core services, Hope's Corner offered other programs and services in 2023 including haircuts, holiday programs, vaccines, bicycle repairs, and much more.

We could not do this without the support of our community. An amazing 978 volunteers spent over 13,000 hours helping us make the program work. Individual donors generously provided over 60% of the funds we needed to operate the program. Foundations, corporate sponsors, grants and other organizations provided the remaining funds needed for services in 2023.

Please enjoy the following program report detailing the programs, services, donors, volunteers and financial reports for Hope's Corner for 2023.

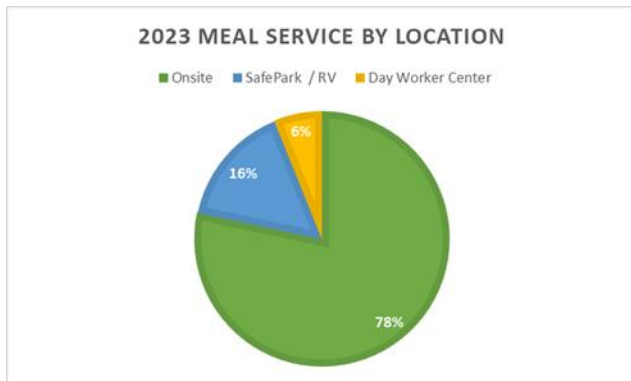
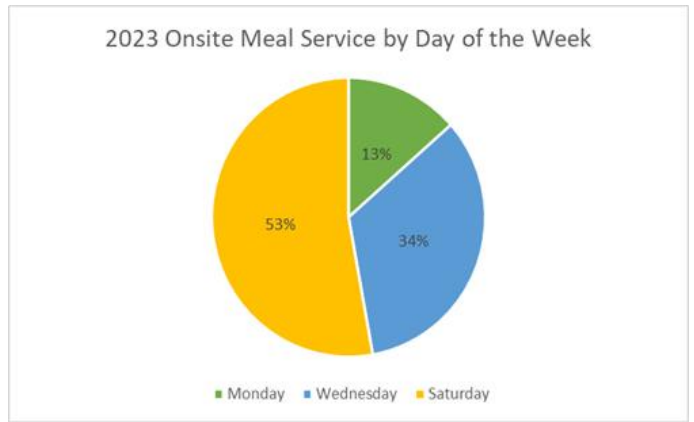


2023 Meal Program

Hope's Corner served 43,528 meals in 2023 reaching a total 216,559 meals served since Hope's Corner served the first meal in 2011. Throughout 2023, volunteers cooked fresh, hot meals every Saturday and Wednesday morning and beginning in August, Monday morning meal service was

added to the meal program. On Saturdays, the meal program provides a hot meal with 4-5 hot items, which include protein, eggs, potatoes/rice, and fresh hot vegetables. The guests enjoyed a return to sit-down dining on Saturday mornings in September 2023. Guests can now enjoy a buffet of hot and cold items to select from and sit down in the dining area to enjoy their breakfast and coffee and juice with friends. In addition to the buffet breakfast on Saturday morning, guests are offered one to-go box of food and a to-go sack lunch to take with them when they leave. On Mondays and Wednesdays, the hot meal and to-go sack lunch continue to be packaged in a to-go format and includes 1-2 hot items. The to-go sack lunch includes foods such as green salad, fresh fruit, cheese, protein bars, fruit cups, crackers, nut butters, canned meat, cereals, nuts, milk or juice. In addition, a coffee, juice and milk station is available for guests to select up to 2 beverages to enjoy with their meal.

Saturday remained the busiest meal service day at Hope’s Corner, with just over 50% of the 34,103 onsite meals served in 2023 being enjoyed on Saturday mornings. Hope’s Corner expanded the meal program in August 2023, when the Monday morning coffee and snack program was converted to a full hot-meal program with to-go sack lunch starting on August 7th. The new program served 110 meals on the first Monday, and by year-end meal average was nearly 200 meals each Monday. The Wednesday meal service also continued to grow in popularity throughout 2023. The average Wednesday meal count was 200 in early 2023 and had reached 240 by the end of the year.



Throughout 2023, Hope’s Corner continued delivering meals to the MOVE Mountain View Safe Parking program and the Day Worker Center of Mountain View. In total, 6,751 hot meals were provided to Safe Parking and 2,674 hot meals were provided to the Day Workers program in 2023. Meal support for the Safe Parking program is provided on Wednesdays and Saturdays each week. Hope’s Corner prepared an average of

50 meals on Wednesdays and 80 meals on Saturdays for this program. On Wednesdays, volunteers pick up the meals and to-go sack lunches and deliver the food to the Safe Parking locations. On Saturdays, the meals, bag lunch and additional groceries, milk, fruit and other items are loaded into the Hope’s Corner van and are driven to the three parking lots and, if supplies allow, additional neighborhood areas where RV dwellers frequently park. Hope’s Corner continued to provide 50 meals to the Day Worker Center of Mountain View every Saturday. This includes hot protein, carbohydrate source and vegetables plus fresh green salad for 50 people.

Meal Program Guest Demographics

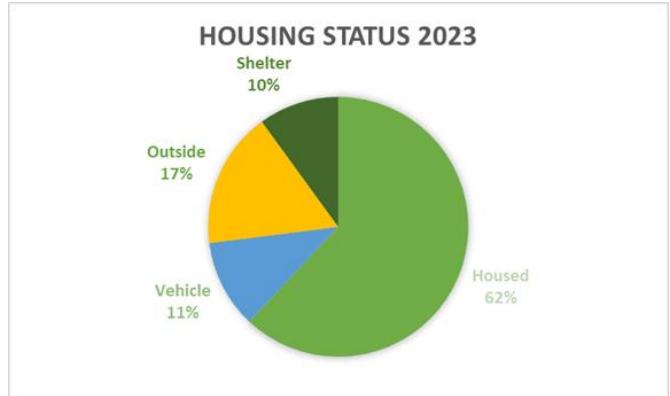
In total, 1,762 individuals came to Hope’s Corner for a hot meal in 2023, a small increase from the 1,728 we saw in 2022. The demographic information is collected for onsite meal program participants only; we do not collect demographic information about guests who receive meals offsite at the Safe Park and Day Worker Center.

City of Residence – Meal Program

Mountain View	67%
Sunnyvale	12%
Palo Alto & East Palo Alto	9%
San Jose	5%
Santa Clara	2%
Los Altos & Los Altos Hills	2%
Other	1%
Cupertino	1%

Most of the individuals who come to Hope’s Corner to enjoy a meal report that they reside in Mountain View. The percentage of guests who call Mountain View home in 2023 increased from 62% in 2022.

Housing status reported by guests showed 62% of the guests have permanent shelter, which is down slightly from 63% in 2022. Guests who report they live outdoors totaled 17%, a notable increase from 12% living outdoors in 2022. The remaining guests, 11%, report they live in a vehicle or RV, down from 16% in 2022, and 10% are in a temporary shelter (9% in 2022).



Youth (individuals aged 17 and under) represented 9% of the guests who received a meal in 2023, and seniors (adults age 60 and over) totaled 48% of meal participants. Age and gender demographics were consistent with 2022 data.

Guest Age and Gender – Onsite Meal Program 2023

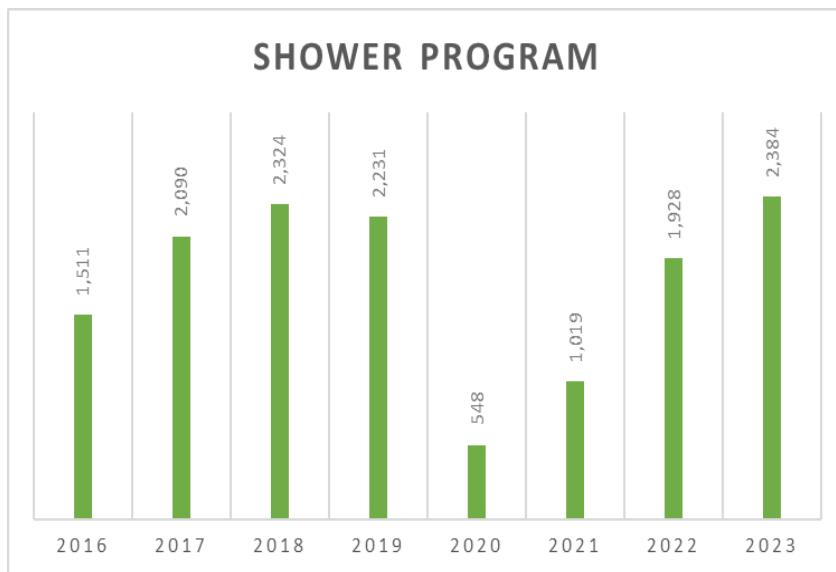
	<u>Male</u>	<u>Female</u>	<u>Total</u>
Youth aged 0-17*	-	-	9%
Adult aged 18-59	28%	15%	43%
Senior aged 60+	24%	24%	48%

*Gender of youth is not recorded

2023 SHOWER AND LAUNDRY PROGRAM

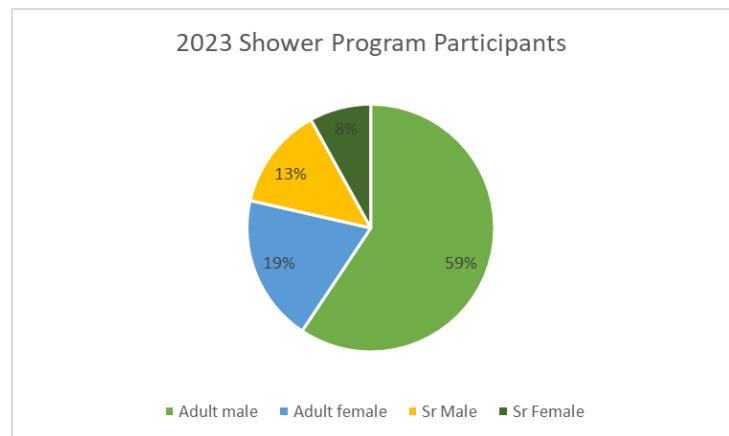
The shower and laundry program is available to any unhoused individual in need. Program participants are offered toiletries, like shampoo, soap, razor, shaving cream, dental supplies, lotions, etc. and are given a towel. In addition, participants are offered new underwear, socks, and a t-shirt each time they come to the program. We also maintain an emergency clothing closet with shoes, pants, shirts, and jackets for those who do not have enough or proper clothing. In August 2023, to complement the meal program expansion, the Monday shower and laundry program hours were expanded to match Wednesdays. The showers and laundry are now available Mondays and Wednesdays 8:30am-12pm and Saturdays 8:30am-2:15pm.

The shower program was offered 152 days in 2023, an increase from the 122 days in 2022 given



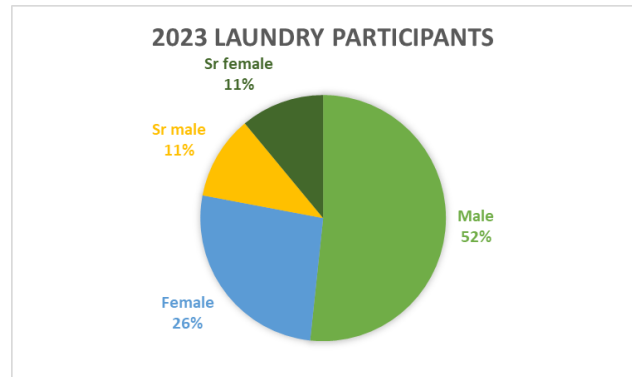
our expansion to offer the program on Mondays beginning in mid-2022. In total, 2,384 showers were enjoyed by 224 unique individuals in 2023, an increase from 1,928 showers for 200 individuals in 2022. (These statistics do not include the use of the showers by the occupants of the Cold Weather Shelter during the months of December to April.)

A majority of the 2023 shower participants were adult males aged 18-59 who accounted for 59% of the showers in 2023. Female guests aged 18-59 accounted for 19% of the shower participants and senior males (age 60+) accounted for 13% of the program participants. We served 18 Senior Females in 2023 who accounted for 9% of the showers. Although the shower program is available to youth, we did not have anyone under 18 utilize the shower program in 2023. The demographics of shower participants was not significantly changed from 2022 which was 55% adult male, 20% adult female, 15% senior male and 9% senior female.



The laundry program started in Q4 2019 but closed for much of 2020 due to Covid-19. The program was re-opened in mid-2021. The laundry program was offered 122 days in 2022 and 594 loads of laundry were washed for 97 individuals. With the laundry program expanded to Mondays, the service was offered 152 days in 2023; 782 loads of laundry were washed for 118 individuals.

The 2023 laundry program participants included 61 adult males, 31 adult females, 13 males over age 60 and 13 females over age 60. The laundry program is offered to unhoused individuals who are allowed one load of laundry per program day.



More than Meals & Showers

Hope's Corner continues to grow and expand services whenever the opportunity is available. Volunteers and local organizations continued their amazing support for Hope's Corner in 2023 and provided guests with some amazing support and services. The guests were offered many free goods and services in 2023 including flu shots, health services, Covid tests, haircuts, gift cards, holiday toys, hygiene supplies (including masks and hand sanitizer) and clothing.

Personal Electronics Charging Station

Finding a secure location to charge a laptop, cell phone or other rechargeable equipment is difficult when you are unhoused. Building a charging station for personal devices and donating it to Hope's Corner earned one Boy Scout from Troop 33 in Los Altos his Eagle Award and made a great addition to the services offered at Hope's Corner. The charging station offers 5 separate, locking compartments, each with a standard outlet and USB charging ports so guests can charge their equipment knowing their electronics are safe. The charging station was utilized by over 50 guests throughout 2023.



Happy Holidays

The holiday program committee began planning and preparation in October 2023 to ensure a successful holiday program. Participants pre-register for the event at the end of November and receive an appointment time to 'shop' for holiday gifts for their family on the day of the event. Our amazing volunteers operated a toy drive from December 1st-15th, reaching out to local companies, schools, organizations, fire department, City of Mountain View, and individuals.

Their efforts netted over 2,000 toys for the program.



The 2023 holiday program was held on Sunday December 17th. We served 240 families and 673 children in 2023. Parents were able to select new, unwrapped toys for their children. Children aged 0-4 received two toys and diapers. Children aged 5-12 received three toys. Children aged 13-18 received two toys and a gift card. Each family also received a \$25 grocery gift card to help them with a holiday meal.

Parents were also able to receive a bag of candy, a bag of groceries, books, stocking stuffers, and stuffed animal or soft item (hat, blanket, gloves, socks, etc.) for their child(ren). In addition, we offered a gift wrapping station in 2023, so parents could wrap their children’s gifts in beautiful holiday wrappings and bows.

The holiday program was made possible by 93 volunteers who worked 127 shifts and donated over 800 hours to make the holiday program a success.

Program participant demographics collected with registration show the following:

- 94% report they are housed, 3% live in a vehicle or RV, 3% live in a temporary shelter
- 83% report they live in Mountain View, 9% Sunnyvale, 7% San Jose, 1% other
- 87% report they are Very Low Income; 13% reported they are Low Income

Haircuts

Through a generous donation of time and materials from Seeds of Hope Silicon Valley, six free haircut events were offered at Hope’s Corner in 2023; February, April, June, August, October and December. At each event, three to four stylists pampered guests with a personal haircut and fun conversation. In total, 203 free haircuts were enjoyed at Hope’s Corner in 2023.



Health



During 2023, Hope’s Corner passed out free covid home tests, face masks and hand sanitizer to ensure guests had supplies to stay healthy. In October 2023, we coordinated a free, on-site immunization clinic in cooperation with County of Santa Clara Public Health Department’s Mobile Response Team. The immunization clinic provided free flu shots for Hope’s Corner guests. Santa Clara County Office of Supportive Housing also kept us well stocked with emergency blankets, sleeping

bags, hand warmers, rain ponchos and tarps to help guests stay warm and dry.

Bicycle Program

Hope’s Corner partners with Silicon Valley Bicycle Exchange to keep our guests moving. The program provided 55 free bicycles to our guests in 2023, which includes a lock and lights for safety. The Bicycle Program is offered most Saturdays from 8am-10:30am when guests can drop in for simple repairs, such as patching flat tires, new rims/spokes, new tires and/or tubes, new seats, racks, bottle cages, and brake and shifter adjustments or replacements. The program provides bike service and repair to an average of 5 bikes every Saturday. Our guests are extremely grateful for the bike program, and we are extremely grateful for Kevin Thompson who runs the program and donated over



220 hours in 2023. Also, a big thank you to Bert George who made a generous donation to the bike program in 2023.

Partnerships

Community Services Agency of Mountain View

CSA and Hope's Corner entered into an agreement that helped expand the shower and laundry program to include Mondays beginning in August 2022 and continued this partnership throughout 2023. As part of that agreement, CSA case managers work onsite at Hope's Corner during the Monday morning program. The case managers are able to make appointments to meet with guests at Hope's Corner as well as be available for walk-up visits. Having the CSA case managers on site helps guests by eliminating transportation problems and allows guests to make appointments earlier in the day than is typically available onsite at CSA.



The United Effort Organization



The United Effort provides assistance to guests who need help 'beyond a meal' every Monday, Wednesday and Saturday during the meal program. The United Effort Organization provides personalized, one-on-one assistance by caring volunteers on site at Hope's Corner. The volunteers love a challenge and have solved many frustrating situations for individuals who seek assistance. Typical assistance includes access to cell phones, food assistance, help applying for benefits, filing for COVID relief funds, unemployment applications, DMV paperwork, tax return filing, and finding housing and employment.

Contributions from local youth

Hope's Corner receives amazing support from the youth in the community. The passion and dedication seen in these youth is inspiring. Youth support for Hope's Corner includes local Girl and Boy scout troops, high school service projects, youth groups, school service projects, and individual residents from the area. One project of note is the annual Los Altos Boy Scout Troop 30 Scouting for Food event in November for the benefit of Hope's Corner. Also, an Eagle Scout project from Troop 30 provided three display carousels to help us distribute vital health and safety information to the guests. Youth support Hope's Corner with activities like food and supply drives, decorating lunch bags, making table decorations, site cleaning days and so much more.



YOUNG MEN'S SERVICE LEAGUE



National Charity League, Inc.®



Thank you to the 2023 volunteers who made it all happen!

In 2023, 978 volunteers logged over 13,000 hours of service



In California, the estimated fair market value for an hour of donated time is \$30 per hour. Using this estimate, volunteers contributed time value was \$390,000 in 2023!

Hope's Corner employed four part-time employees (a Program Manager, Program

Coordinator, and two Program Assistants) in 2023. Almost everything that happens at Hope's Corner is done by volunteers. In 2023 over 5,200 volunteer shifts were tracked by the volunteer software utilized to manage volunteer shifts and jobs at Hope's Corner. The volunteer portal allows volunteers to complete a volunteer application and browse volunteer opportunities online. Regular, recurring volunteer opportunities include:

- Food preparation and cooking
- Meal program service
- Meal delivery
- Shower and laundry program assistance
- Board member work
- Administrative tasks (fundraising, community outreach, website, newsletters, etc.)
- Holiday program

But wait, there is even more time donated to Hope's Corner each year! In addition to the regular volunteer time donation captured by our volunteer portal, we enjoy many other

volunteer-donated services and projects that support and expand the services we provide. Examples of these donations include haircut service, immunization clinic staff time donations, musical entertainers, volunteers who conduct surveys, volunteers who provide translation services, individuals who help us keep the clothing closet program organized, service groups who donate deep-cleaning time, groups, youth and individuals who decorate and write notes for lunch bags, off-site lunch bag assembly projects, food and supply drives, fundraisers, hat and scarf knitting, volunteers who keep our social media updated, and much more.

The Top 50 Volunteers by hours donated (as captured in VolunteerLocal) 6,386 hours of service to Hope’s Corner in 2023:

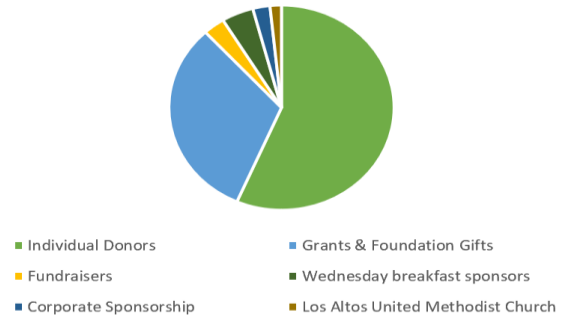
<u>Name</u>	<u>Hours</u>	<u>Name</u>	<u>Hours</u>
Antoanela Gomard	62	Margaret Kelleher	103
Florence Jullian	66	Natalie Kwak	104
Elowyn Ingler	68	Josh Soriano	105
Kacey Fitzpatrick	68	Sarah Krajewski	108
Josh Abadie	69	Sudhir Pendse	112
Phil Marcoux	72	Marisa Chancellor	115
Adam Gutierrez	73	Mikey Garden	117
Beatrice Lucquet	74	Christine Chan	120
Claire Yang	75	Paul Williams	121
Isabelle Flament	77	Mary Arnone	122
Amy Pal	78	Chenyi Lum	128
Krutika S	82	Dey Rose	133
Cheryl Cha	83	Maynard Baza	136
Edward Swierk	83	Yuka Inoue	151
Bill Kozlovsky	84	John Riemenschmitter	152
Janis Schmidt	88	Brenda Moceyunas	185
Mia Han	89	Mike Hacker	217
Joan Ryan	91	Maureen Lane	221
Madeline Locke	91	Marilyn Winkleby	225
Ben Cha	94	Alice Cota	228
Corinne Nohejl	95	Judy Ho	240
Tom Meyers	96	Kevin Thompson	259
Dave Atkins	101	Jo Robertson	271
Wei E	102	Leslie Carmichael	294
Hanh Vo	103	Al Lane	355

2023 Operating Funds

Hope's Corner relies solely on donations, gifts, sponsors, and grants to run the programs and pay for the expenses necessary to provide the vital services. Again in 2023, generous individual donors provided most of the funding necessary to operate Hope's Corner. In 2023, we received \$609,000 in funding from the following sources:

- Individual donations \$344,000
- Grants \$193,000
- Wednesday Breakfast Sponsorship \$28,000
- Fundraising events \$19,000
- Corporate Sponsorship, Smith Development \$15,000
- Los Altos United Methodist Church \$10,000

2023 Operating Funds



Individual donations

Donations from individuals totaled \$344,000 and was the largest source of funding for Hope's Corner programs and services in 2023. Some of these donations are increased by the donors taking advantage of company matching programs and their participation in programs like AmazonSmile and Target Circle. In addition, some of our supporters run their own fundraising events including lemonade stands, selling hand-made items at fairs, Boy Scout and Girl Scout projects, school service projects, Facebook birthday challenges and more.

Grants and Foundation gifts

Grants and foundation gifts total \$193,000 in 2023. While some grants and gifts are unrestricted, most are awarded for specific program expenses or services and can only be used for the expenses approved in the award. A summary of the 2023 grants and foundation gifts were provided by:

- Valley Medical Center Foundation \$70,061
- El Camino Healthcare District Grant \$30,000
- Kaiser Permanente Community Benefit Grant \$25,000
- Los Altos Community Foundation \$21,150
- Emergency Food and Shelter Program Grant \$14,750
- Silicon Valley Community Foundation \$12,250
- Sobrato Family Foundation \$8,000
- Fremont Bank Foundation \$5,000
- Los Altos Rotary Endowment Fund \$2,500
- Walmart Community Foundation Grant \$1,500
- Rotary EClub \$1,000
- Los Altos Kiwanis Foundation \$750
- Mountain View Public Safety Foundation \$700

Wednesday Breakfast Sponsorship Program

The Wednesday Breakfast program at Hope's Corner is made possible by groups and individuals who donate \$600 toward the cost of the food for the meal and provide six to ten volunteers who prepare and serve the meal. In 2023, 46 of the Wednesday breakfast services were sponsored, generating \$28,000 in funding for the food program. The 2023 Wednesday meal sponsors were:

- ❖ Highway Community - 12 sponsorships
- ❖ Los Altos United Methodist Church – 11 sponsorships
- ❖ Congregation Beth Am – 8 sponsorships
- ❖ Lord's Grace Christian Church – 7 sponsorships
- ❖ St Vincent de Paul, St Joseph – 7 sponsorships
- ❖ Vicki Headley – 1 meal

Hope's Corner volunteers hosted two fundraisers in 2023.



Tour de Hope 2023 was held on July 20 and raised \$11,232. This was a fun team-based spin/cycling event where teams of up to 5 people competed to pedal the farthest over 1 hour. El Camino YMCA in Mountain View hosted the Tour, providing use of their facility and use of their stationary bicycles.

Participating teams included groups from Google, other tech companies, Hope's Corner volunteers and supporters, and Hope's Corner guests – almost 70 competitors. The team from tech company Codeium won the event and the right to have its name put on the Tour de Hope Cup. Sponsors included Amici's East Coast Pizzeria, Ava's Market, Cascal, Cooper Neighborhood Park Association, CycleBar, Dana Street Roasting Company, Eagle Awards, East West Bookshop, Ella Sun and Anson Ip Real Estate, Fenwick & West, Los Altos United Methodist Church, Ludwig's, Red Rock Café, Soulful Photography, Specialty's Café and Bakery, Transform Fitness, Vida, and Wagon Wheel BBQ.

Giving Tuesday was held on November 28, 2023 and raised a record \$30,172. This annual fundraiser is an international event that encourages the public to support organizations that do good. It occurs every year on the Tuesday after Thanksgiving as a way to give back at the outset of the holiday season.



Thank you to the in-kind donors who provided food and supplies that made our program successful in 2023.

Hope's Corner received thousands of pounds of in-kind donations in 2023 to keep our programs running. Donations include food, drinks, clothing, shoes, socks, backpacks, toiletries, sleeping bags, blankets, decorated lunch bags, masks, Covid tests, gift cards, hand-knitted hats & scarves, laundry soap, cleaning supplies, holiday toys, and much more.

Food Donations

Our largest in-kind donor is Second Harvest Silicon Valley Food Bank. Second Harvest provides items like meat, eggs, milk, peanut butter, juice, and fresh fruits and vegetables. Second Harvest provided 49,179 pounds of free food to Hope's Corner in 2023 with an estimated donation value of well over \$86,000.



The majority of the donated prepared food comes from "A La Carte", a division of Loaves & Fishes Family Kitchen. This program rescues excess food from three local corporate cafeterias and brings the food to Hope's Corner on Thursday evenings. We received 4,000 meals from A La Carte in 2023, with an estimated donation value of over \$8,000.

Another donor of prepared meals rescued from the local companies like LinkedIn and other corporate kitchens comes from Peninsula Food Runners. Peninsula Food Runners pairs corporate kitchens, convention centers and other venues with volunteers who offer to drive the excess food from the venue to a local program that can utilize the food. We received two to three deliveries from Food Runners each Friday evening in 2023. In all, we received approximately 2,500 meals valued at \$5,000 in 2023.



Leading the charge in rescuing unused food from the school lunch program, local volunteer Don Gardner and his family developed a food rescue program with Bullis Charter School in 2023. At the end of the week, Don collects the excess school lunch items like fresh fruit and veggie packets, breakfast foods, lunch items and more and delivers them to local food facilities like Hope's Corner to ensure the food does not get wasted and instead can be enjoyed by people in need of food support. In 2023, Don Gardner delivered 3,892 pounds of food to Hope's Corner with an estimated value of \$6,800. Thanks Don!

Other food donors in 2023 included El Camino Hospital, Intuit, St. Francis High School, San Jose Distributors, Club Estrella, German International School of Silicon Valley, St. Nicholas/St. William Church, Trader Joe's, Young Mens' Service League, Le Boulanger, Fruit4Good, Pacifica Institute, and Kal Sandhu.

Community Support:

In addition to the above food donors in 2023, donations of in-kind program supplies in 2023 helped to make our programs a success. In-kind donations included items like clothing,

backpacks, shoes, toiletries, laundry soap, cleaning supplies, towels, canned food and snack foods, holiday toys, decorated lunch bags, cleaning projects, and more. Our biggest supporters are local neighbors, businesses, schools, churches, community groups and service groups. These donations help us to meet the needs of the guests who come to Hope's Corner for compassion and assistance. Some of the donors in 2023 included, Boy Scouts, Girl Scouts, National Charity League, Bullis Charter School, The King's Academy, Tessellations School, Pinewood School, Vive Church, Village Elementary School, Theuerkauf Elementary School, Keys School Palo Alto, Lafayette Elementary School, Teladoc, TeamLogicIT, SLOBS - Service League of Boys, EarthBreeze, YMSL - Young Men's Service League, Church Of Jesus Christ of Latter-Day Saints, amazing knitter Heidi Chun, Intuit, Stanford Construction, Congregation Etz Chayim in Palo Alto, Marvell, Waymo, One Warm Coat, Apple, Compassion Week, Mountain View High Key Club, Mountain View Academy, Cub Scout Pack 80, and many, many more.

Expenses

In 2023 Hope's Corner expenditures totaled \$386,000. The cost of purchased food and meal packaging totaled \$106,000, or 27% of total expenses. This equates to \$2.43 per meal in 2023. The total cost of the meal program, which includes the purchased food and packaging plus 70% of total rent and utilities, payroll for kitchen staff and management, kitchen equipment, 70% of insurance and technology expenses was \$250,000. This equates to 65% of the organization's total expenses. The fully loaded cost per meal in 2023 was \$5.75.

The shower and laundry program expenses totaled \$76,000, 20% of total expenses in 2023. The shower and laundry program expenses include 30% of total rent and utilities, payroll for shower program staff and management, program supplies (underwear, t-shirts, soap, cleaning supplies, etc.) and 30% of insurance and technology costs.

The remaining 15% of total costs in 2023 included \$25,000 for non-recurring expenses, including new non-slip flooring for the shower rooms, a new freezer, and expansion and renovation of storage room. The regular, recurring administrative costs, bicycle program and holiday program costs in 2023 totaled \$35,000, 9% of the total expenses. Hope's Corner administrative costs include office supplies, professional services, tax filing, accounting, taxes, payment platform fees, and banking fees.